



Njini Expands Executive Team With New VP of Engineering

London-Based Software Pioneer Continues to Invest in Talent to Drive Product Innovation

LONDON -- February 05, 2007 -- Njini Inc., a pioneer in Information Asset Management (IAM), today announces the appointment of Charles Manly as VP of Engineering to strengthen its executive team and drive product development at a time of continued growth for the company.

With 20 years' engineering and product development experience in the storage and software market, Charles Manly will lead Njini's development, support and professional services teams worldwide.

Manly joins Njini from data warehousing company Kalido, where he held the role of VP Engineering and Support. He grew Kalido's development team from 12 to 40 people since he joined the company in 1998 as well as increasing the consulting arm's revenues 200 per cent to \$3 million in two years. Previous roles include Senior Development Manager at Walker International and Project Manager at Financial Solutions Ltd.

"Every business I have ever known can improve the way it stores and controls data files," said Charles Manly. "Unstructured data is an enormous headache for organisations of all sizes and being able to effectively manage information at an individual file level is the key to success in today's information-driven marketplace. Njini's software is unique in that it solves a number of the most pressing data issues organisations face today and I am looking forward to helping build on Njini's reputation in this space."

David Jones, CEO at Njini, adds: "The appointment of Charles Manly significantly strengthens our ability to take advantage of a growing demand for tools that help companies manage unstructured data. Charles has an impressive track record for delivering results as well as in-depth knowledge of the storage space. He complements our existing team perfectly and will help us further develop our product range for our existing and prospective customers."

By using Njini software an organisation can reduce their annual cost of storage by 20% - 40% through the de-duplication and classification of unstructured data, such as Word, Excel, PDF and JPEG files. Njini also significantly reduces the risk of regulatory breach brought on by stricter corporate governance regulations which require companies to actively manage data integrity and security and ensure that they can quickly make information available to outside parties.

About Njini:

Coping with the ever-increasing influx of data is one of the biggest challenges facing corporations today. Njini solves this problem through Information Asset Management. Information Asset Management automatically tags files with business relevant information in real-time and automates file management to significantly reduce the cost of storage and improve information security, integrity and compliance.

Founded in 2003, by Phil Tee and Mike Swoboda, successful serial entrepreneurs, Njini is headquartered in London with operations in the US and Europe and backed by venture capitalists

Accel Partners, Add Partners and Intel Capital. With a combined experience of over 100 years in the storage, networking and systems management industries, the Njini management team brings intensive business and technical know-how to bear on this revolutionary new IT category.

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